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HONOLULU HOME SALES REMAIN STRONG IN JULY, ACCORDING TO HONOLULU BOARD OF REALTORS®

HONOLULU — The Honolulu Board of REALTORS[®] released resale figures today for the month of July 2014. According to the analysis conducted by the Board, using data collected from its computerized Multiple Listing Service (MLS) system, the statistics are:

	Single-Family Home Resales												
	Number of <u>Sales</u>	This Month Compared To	Median*This MonthSales PriceCompared To										
July 2014	300		\$683,500										
July 2013	290	+3.4%	\$647,500 +5.6%										
	Condominium Resales												
	Number of	This Month	Median* This Month										
	Sales	Compared To	Sales Price Compared To										
July 2014	July 2014 444 \$351,750												
July 2013	426	+4.2%	\$345,500 +1.8%										
	*Median price means half the prices were above and half below the given price.												

During July, sales of single-family homes increased by 3.4 percent, while condominium sales increased by 4.2 percent from July 2013. The median price paid for single-family homes in July increased 5.6 percent from the same month last year to \$683,500. The median price for condominiums increased 1.8 percent from July of last year to \$345,000. According to the *Days on Market* indicator, single-family homes were on the market for an average of only 20 days, while condominiums were on the market for an average of 23 days.

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"July was another strong month for sales of single-family homes and condominiums," said Julie Meier, president of the Honolulu Board of REALTORS[®]. "Median sales prices for homes and condos did not quite reach record highs, but still showed healthy gains year-over-year. However, it is noteworthy that the average days on market for homes and condos was up a bit in July, which indicates inventory is increasing. This is great news for the market, where demand continues to outpace supply. Overall, sales are right in line with what we expected for this time of year, and are indicative of a very healthy housing market."

The public is encouraged to visit www.hicentral.com to see what's happening in the housing market. The public has the ability to search through Oahu single-family home and condominium listings, available for sale and for rent, and to see a comprehensive guide of homes that will be open to visit this Sunday. All searches can be done by geographic location, price range or both. The site also provides useful information about buying and selling real estate in Hawaii.

Established in 1922, the Honolulu Board of REALTORS® is one of the largest boards of REALTORS® in the nation, and with more than 5,600 members, it is one of the largest trade organizations on Oahu. Membership is available to licensed real estate brokers, agents, property managers, appraisers, counselors and others engaged in all aspects of the real estate industry who pledge to adhere to a strict Code of Ethics and Standards of Practice. For more information, call (808) 732-3000 or visit www.hicentral.com.

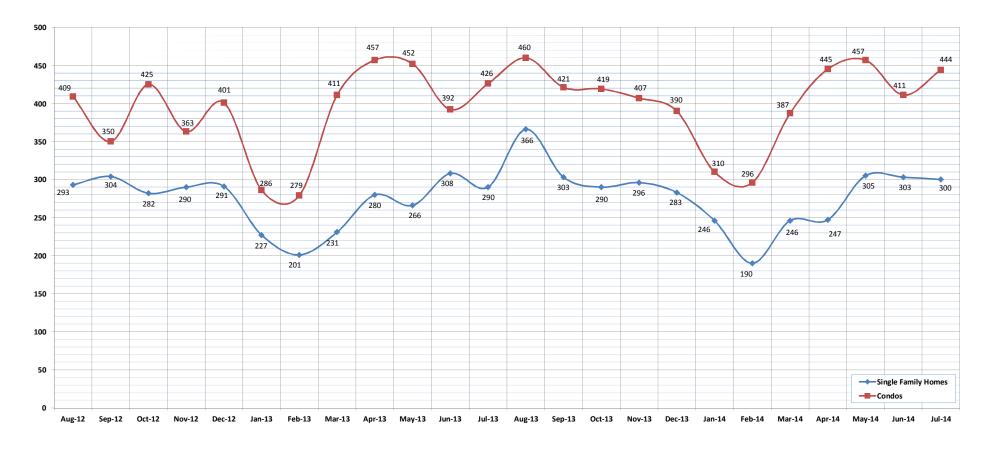
(This report reflects information about resales of existing properties only and does not include new home sales. All of the MLS information is compiled from sales reported during the cited months; this data is known only after closing of escrow. The time delay between the signing of a sales contract and the closing of escrow is usually between one and three months.)

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Closed Sales

July-14 OAHU, HAWAII

(A count of all properties that have closed in a given month.)



	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
Closed Sales: Single Family Homes	293	304	282	290	291	227	201	231	280	266	308	290	366	303	290	296	283	246	190	246	247	305	303	300
Closed Sales: Condos	409	350	425	363	401	286	279	411	457	452	392	426	460	421	419	407	390	310	296	387	445	457	411	444
Closed Sales: Total	702	654	707	653	692	513	480	642	737	718	700	716	826	724	709	703	673	556	486	633	692	762	714	744

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

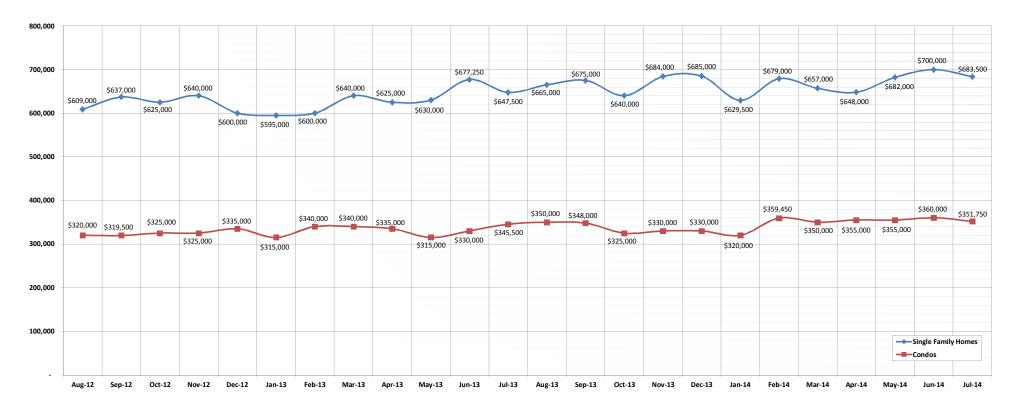


Median Sales Price

July-14

OAHU, HAWAII

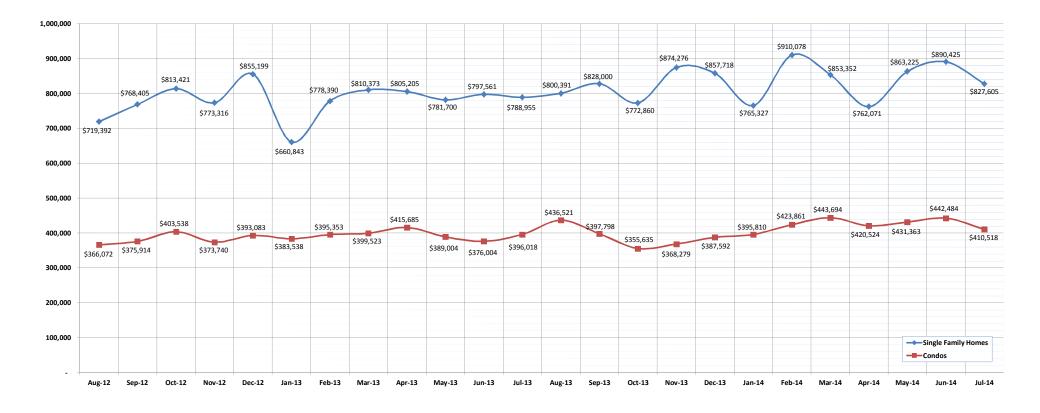
(The median sales price for all closed properties in a given month.)



	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
Median Sales Price : SFH	609,000	637,000	625,000	640,000	600,000	595,000	600,000	640,000	625,000	630,000	677,250	647,500	665,000	675,000	640,000	684,000	685,000	629,500	679,000	657,000	648,000	682,000	700,000	683,500
Median Sales Price: Condos	320,000	319,500	325,000	325,000	335,000	315,000	340,000	340,000	335,000	315,000	330,000	345,500	350,000	348,000	325,000	330,000	330,000	320,000	359,450	350,000	355,000	355,000	360,000	351,750



Average Sales Price July-14 одни, наWAII (The average sales price for all closed sales in a given month.)



Aug-12 Sep-12 Oct-12 Nov-12 Dec-12 Jan-13 Feb-13 Mar-13 Apr-13 May-13 Jun-13 Jul-13 Aug-13 Sep-13 Oct-13 Nov-13 Dec-13 Jan-14 Feb-14 Mar-14 Apr-14 May-14 Jun-14 Jul-14 853.352 827.605 Average Sales Price: SFH 719.392 768.405 813.421 773.316 855,199 660.843 778.390 810.373 805.205 781.700 797.561 788.955 800.391 828.000 772.860 874.276 857.718 765.327 910.078 762.071 863.225 890.425 Average Sales Price: Condos 366,072 375,914 403,538 373,740 393,083 383,538 395,353 399,523 415,685 389,004 376,004 396,018 436,521 397,798 355,635 368,279 387,592 395,810 423,861 443,694 420,524 431,363 442,484 410,518

