

FOR IMMEDIATE RELEASE June 7, 2013

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MAY SALES INCREASE FOR SINGLE-FAMILY HOMES AND CONDOMINIUMS, ACCORDING TO THE HONOLULU BOARD OF REALTORS[®]

HONOLULU — The Honolulu Board of REALTORS[®] released resale figures today for the month of May. According to the analysis conducted by the Board, using data collected from its computerized Multiple Listing Service (MLS) system, the statistics are:

	Single-Family Home Resales													
	Number of <u>Sales</u>	This Month Compared To	Median* Sales Price	This Month Compared To										
May 2013	266		\$630,000											
May 2012	243	+9.5%	\$664,000	-5.1%										
	<u>Condominium Resales</u>													
	Number of <u>Sales</u>	This Month Compared To	Median* Sales Price	This Month Compared To										
May 2013	452		\$315,000											
May 2012	371	+21.8%	\$300,000	+5.0%										
*Med	ian price means half the p	rices were above and	half below the given j	orice.										

During May, sales of single-family homes increased by 9.5 percent and condominiums increased by 21.8 percent from May 2012. The median price paid for single-family homes in May decreased 5.1 percent from the same month last year to \$630,000. The median price for condominiums increased 5 percent from May of last year to \$315,000. According to the *Days on Market* indicator, sales of both single-family homes and condominiums sold faster last month compared to a year ago. Single-family homes were on the market for 25 days and condominiums for 27 days.

"May was an especially strong month for condominium sales. Not only did we see both sales and the median price increase, but sellers also received, on average, 99.1 percent of their original listing price," said Kevin Miyama, president of the Honolulu Board of REALTORS[®]. "Additionally, sales of single-family homes continue on an upward trend and we're excited to see where the market goes."

News Release/ May 2013 Housing Statistics June 7, 2013

The public is encouraged to visit the Board's Internet web site at www.HiCentral.com to see what's happening in the housing market. The public has the ability to search through Oahu single-family home and condominium listings, available for sale and for rent, and to see a comprehensive guide of homes that will be open to visit this Sunday. All searches can be done by geographic location, price range or both. HiCentral.com provides useful information about buying and selling real estate in Hawaii.

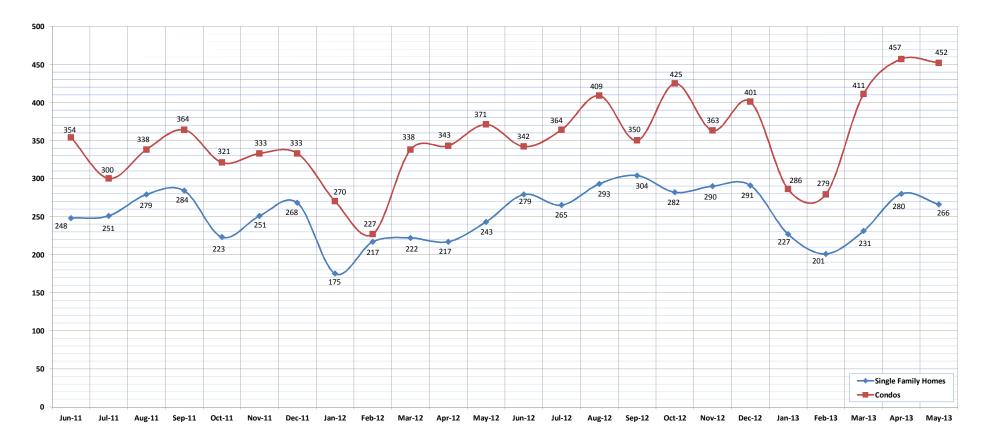
Established in 1922, the Honolulu Board of REALTORS® is one of the largest of 1,500 boards of REALTORS® in the nation and, with over 5,300 members, one of the largest trade organizations on Oahu. Membership is available to licensed real estate brokers, agents, property managers, appraisers, counselors and others engaged in all aspects of the real estate industry who pledge to adhere to a strict Code of Ethics and Standards of Practice. For more information, call (808) 732-3000 or visit www.HiCentral.com.

(This report reflects information about resales of existing properties only and does not include new home sales. All of the MLS information is compiled from sales reported during the cited months; this data is known only after closing of escrow. The time delay between the signing of a sales contract and the closing of escrow is usually between one and three months.)

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Closed Sales May-13 OAHU, HAWAII

(A count of all properties that have closed in a given month.)



	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13
Closed Sales: Single Family Homes	248	251	279	284	223	251	268	175	217	222	217	243	279	265	293	304	282	290	291	227	201	231	280	266
Closed Sales: Condos	354	300	338	364	321	333	333	270	227	338	343	371	342	364	409	350	425	363	401	286	279	411	457	452
Closed Sales: Total	602	551	617	648	544	584	601	445	444	560	560	614	621	629	702	654	707	653	692	513	480	642	737	718

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

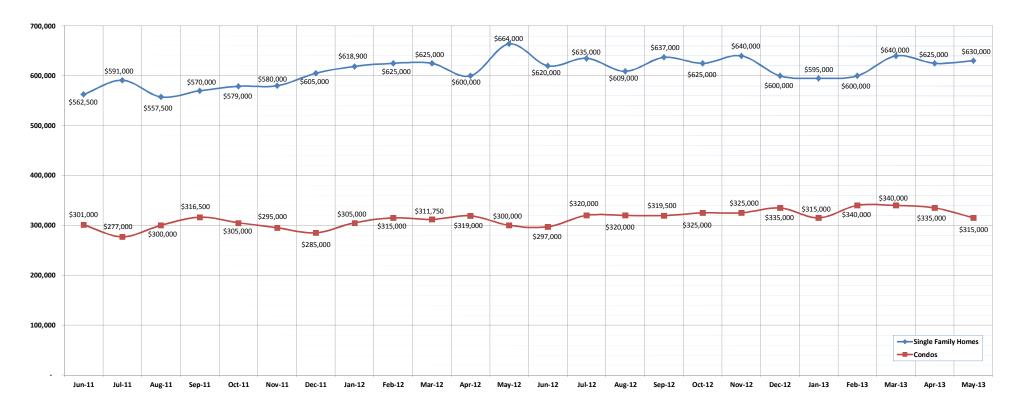


Median Sales Price

May-13

OAHU, HAWAII

(The median sales price for all closed properties in a given month.)



	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13
Median Sales Price : SFH	562,500	591,000	557,500	570,000	579,000	580,000	605,000	618,900	625,000	625,000	600,000	664,000	620,000	635,000	609,000	637,000	625,000	640,000	600,000	595,000	600,000	640,000	625,000	630,000
Median Sales Price: Condos	301,000	277,000	300,000	316,500	305,000	295,000	285,000	305,000	315,000	311,750	319,000	300,000	297,000	320,000	320,000	319,500	325,000	325,000	335,000	315,000	340,000	340,000	335,000	315,000



Average Sales Price

May-13 OAHU, HAWAII

(The average sales price for all closed sales in a given month.)



Jun-11 Jul-11 Aug-11 Sep-11 Oct-11 Nov-11 Dec-11 Jan-12 Feb-12 Mar-12 Apr-12 May-12 Jun-12 Jul-12 Aug-12 Sep-12 Oct-12 Nov-12 Dec-12 Jan-13 Feb-13 Mar-13 Apr-13 May-13 682.616 747.016 798.573 719.392 813.421 778.390 Average Sales Price: SFH 643.243 752.600 701.376 690.628 729.970 716.921 685.857 726.080 727.214 719.412 729.172 768.405 773.316 855.199 660.843 810.373 805.205 781.700 Average Sales Price: Condos 371,259 338,964 348,916 369,685 376,651 367,160 329,545 352,083 388,454 359,316 377,534 358,633 351,596 365,912 366,072 375,914 403,538 373,740 393,083 383,538 395,353 399,523 415,685 389,004

