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POSITIVE GROWTH RECORDED FOR HONOLULU HOME AND CONDOMINIUM SALES, ACCORDING TO THE HONOLULU BOARD OF REALTORS®

HONOLULU — The Honolulu Board of REALTORS® released resale figures today for the month of November. According to the analysis conducted by the Board, using data collected from its computerized Multiple Listing Service (MLS) system, the statistics are:

Single-Family Home Resales													
	Number of <u>Sales</u>	This Month Compared To	Median* <u>Sales Price</u>	This Month Compared To									
November 2013	296		\$684,000										
November 2012	290	+2.1%	\$640,000	+6.9%									
Condominium Resales													
Number of This Month Median* T Sales Compared To Sales Price Co													
November 2013	407	•	\$330,000	*									
November 2012	363	+12.1%	\$325,000	+1.5%									
*Median pı	*Median price means half the prices were above and half below the given price.												

During November, sales of single-family homes increased by 2.1 percent and condominiums increased by 12.1 percent from November 2012. The median price paid for single-family homes in November increased 6.9 percent over the same month last year to \$684,000. The median price for condominiums increased 1.5 percent from November of last year to \$330,000. According to the *Days on Market* indicator, single-family homes were on the market for an average of 17 days and condominiums for 24 days.

"We're pleased to see these positive numbers, as they are indicative of the market's continued strength as we head into 2014," said Kevin Miyama, president of the Honolulu Board of REALTORS[®]. "It will be interesting to see where the market goes, especially when you consider that this month's median single-family home price is just \$1,000 short of our all-time high."

The public is encouraged to visit the Board's Internet web site at www.HiCentral.com to see what's happening in the housing market. The public has the ability to search through Oahu single-family home and condominium listings, available for sale and for rent, and to see a comprehensive guide of homes that will be open to visit this Sunday. All searches can be done by geographic location, price range or both. HiCentral.com provides useful information about buying and selling real estate in Hawaii.

Established in 1922, the Honolulu Board of REALTORS® is one of the largest of 1,500 boards of REALTORS® in the nation and, with over 5,300 members, one of the largest trade organizations on Oahu. Membership is available to licensed real estate brokers, agents, property managers, appraisers, counselors and others engaged in all aspects of the real estate industry who pledge to adhere to a strict Code of Ethics and Standards of Practice. For more information, call (808) 732-3000 or visit www.HiCentral.com.

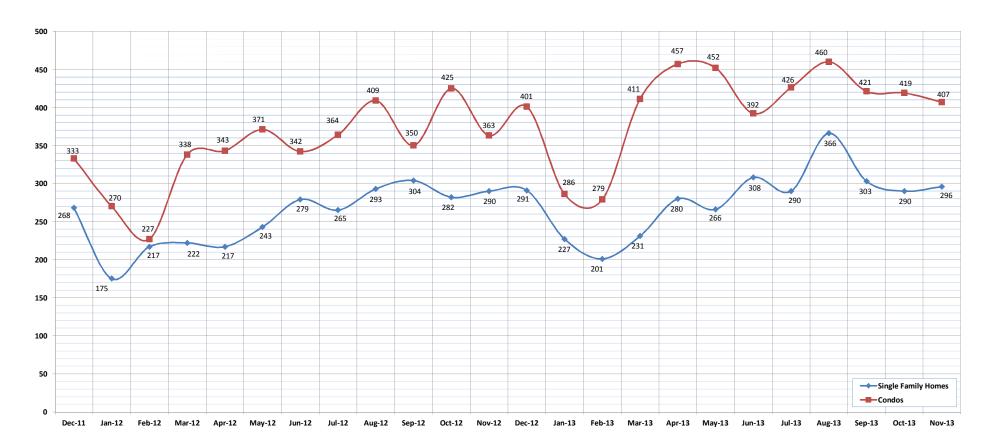
(This report reflects information about resales of existing properties only and does not include new home sales. All of the MLS information is compiled from sales reported during the cited months; this data is known only after closing of escrow. The time delay between the signing of a sales contract and the closing of escrow is usually between one and three months.)

Closed Sales

November-13

OAHU, HAWAII

(A count of all properties that have closed in a given month.)



	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13
Closed Sales: Single Family Homes	268	175	217	222	217	243	279	265	293	304	282	290	291	227	201	231	280	266	308	290	366	303	290	296
Closed Sales: Condos	333	270	227	338	343	371	342	364	409	350	425	363	401	286	279	411	457	452	392	426	460	421	419	407
Closed Sales: Total	601	445	444	560	560	614	621	629	702	654	707	653	692	513	480	642	737	718	700	716	826	724	709	703

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



Median Sales Price

November-13

OAHU, HAWAII

(The median sales price for all closed properties in a given month.)



Feb-12 Jul-12 Sep-12 Oct-13 Mar-12 Apr-12 May-12 Jun-12 Aug-12 Oct-12 Nov-12 Dec-12 Jan-13 Feb-13 Mar-13 Apr-13 May-13 Jun-13 Jul-13 Aug-13 Sep-13 Nov-13 Median Sales Price : SFH 605.000 618.900 625.000 625,000 600.000 664.000 620.000 635,000 609.000 637.000 625.000 640.000 600,000 595.000 600.000 640.000 625.000 630.000 677.250 647.500 675.000 640.000 684.000 665.000 285,000 305,000 315,000 311,750 319,000 300,000 297,000 320,000 319,500 325,000 325,000 325,000 315,000 340,000 340,000 335,000 315,000 335,000 340,000 348,000 325,000 330,000

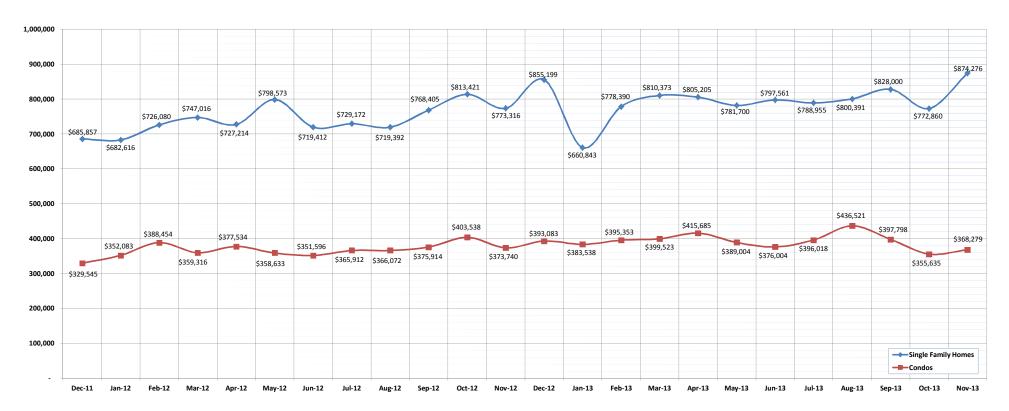


Average Sales Price

November-13

OAHU, HAWAII

(The average sales price for all closed sales in a given month.)



	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13
Average Sales Price: SFH	685,857	682,616	726,080	747,016	727,214	798,573	719,412	729,172	719,392	768,405	813,421	773,316	855,199	660,843	778,390	810,373	805,205	781,700	797,561	788,955	800,391	828,000	772,860	874,276
Average Sales Price: Condos	329,545	352,083	388,454	359,316	377,534	358,633	351,596	365,912	366,072	375,914	403,538	373,740	393,083	383,538	395,353	399,523	415,685	389,004	376,004	396,018	436,521	397,798	355,635	368,279

