

FOR IMMEDIATE RELEASE September 7, 2012 MEDIA CONTACT: Caroline Witherspoon or Lindsay McClelland Becker Communications, Inc. (808) 533-4165

HONOLULU HOUSING MARKET CLOSES SUMMER WITH STRONG NUMBERS ACCORDING TO THE HONOLULU BOARD OF REALTORS[®]

HONOLULU — The Honolulu Board of REALTORS[®] released resale figures today for the month of August. According to the analysis conducted by the Board, using data collected from its computerized Multiple Listing Service (MLS) system, the statistics are:

Single-Family Home Resales													
	Number of <u>Sales</u>	This Month Compared To	Median* Sales Price	This Month Compared To									
August 2012	293		\$609,000										
August 2011	279	+5.0%	\$557,500	+9.2%									
Condominium Resales													
	Number of <u>Sales</u>	This Month Compared To	Median* Sales Price	This Month Compared To									
August 2012 409 \$320,000													
August 2011	338	+21.0%	\$300,000	+6.7%									
*Median pr	*Median price means half the prices were above and half below the given price.												

During August, sales of 293 single-family homes and 409 condominiums increased 5 percent and 21 percent, respectively, from August 2011. The median price paid for island properties in August was \$609,000 for single-family homes and \$320,000 for condominiums, increases of 9.2 percent and 6.7 percent, respectively, compared to the same month last year. According to the *Days on Market* indicator, sales for both single-family homes and condominiums were accepted at a faster pace last month compared to a year ago, with single-family properties listing for 25 days and condominiums listing for just 28 days.

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"This has been one of the best summers we've seen in many years, with closed and pending sales of both single-family homes and condominiums rising throughout the summer to highs in August," said Joe Paikai, president of the Honolulu Board of REALTORS[®]. "This is a good indicator that the market is finally recovering."

The public is encouraged to visit the Board's Internet web site at www.HiCentral.com to see what's happening in the housing market. The public has the ability to search through Oahu single-family home and condominium listings, available for sale and for rent, and to see a comprehensive guide of homes that will be open to visit this Sunday. All searches can be done by geographic location, price range or both. HiCentral.com provides useful information about buying and selling real estate in Hawaii.

Established in 1922, the Honolulu Board of REALTORS® is one of the largest of 1,500 boards of REALTORS® in the nation and, with over 5,600 members, one of the largest trade organizations on Oahu. Membership is available to licensed real estate brokers, agents, property managers, appraisers, counselors and others engaged in all aspects of the real estate industry who pledge to adhere to a strict Code of Ethics and Standards of Practice. For more information, call (808) 732-3000 or visit www.HiCentral.com.

(This report reflects information about resales of existing properties only and does not include new home sales. All of the MLS information is compiled from sales reported during the cited months; this data is known only after closing of escrow. The time delay between the signing of a sales contract and the closing of escrow is usually between one and three months.)

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Closed Sales

August-12

OAHU, HAWAII (A count of all properties that have closed in a given month.)



	Sep-10	Oct-10	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12
Closed Sales: Single Family Homes	273	245	248	312	199	181	249	229	243	248	251	279	284	223	251	268	175	217	222	217	243	279	265	293
Closed Sales: Condos	306	319	316	356	265	295	331	379	330	354	300	338	364	321	333	333	270	227	338	343	371	342	364	409
Closed Sales: Total	579	564	564	668	464	476	580	608	573	602	551	617	648	544	584	601	445	444	560	560	614	621	629	702

SOURCE: Honolulu Board of REALTORS[®] , compiled from MLS data.

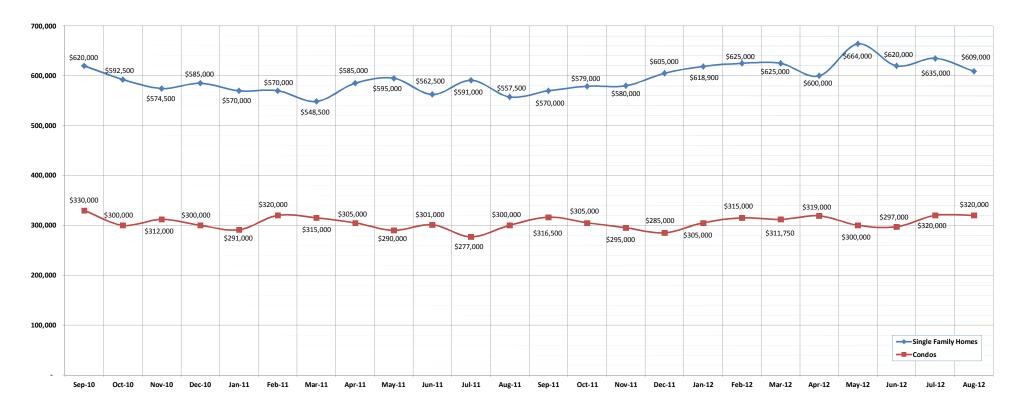


Median Sales Price

August-12

OAHU, HAWAII

(The median sales price for all closed properties in a given month.)

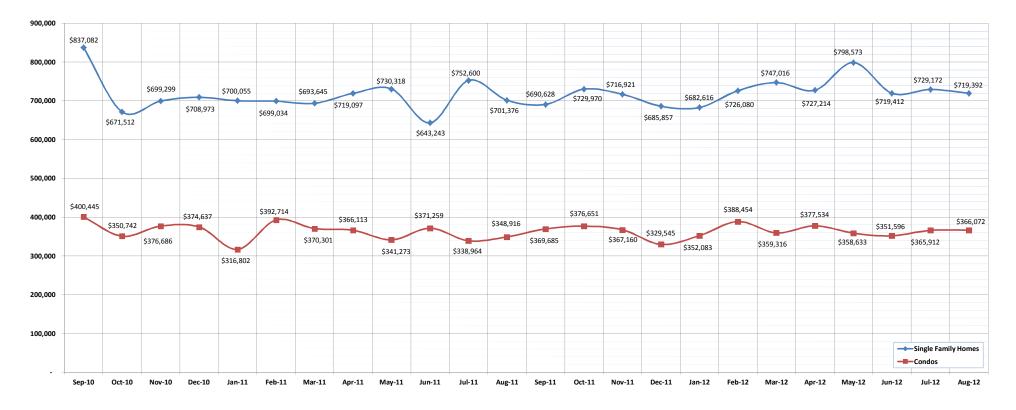


	Sep-10	Oct-10	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12
Median Sales Price : SFH	620,000	592,500	574,500	585,000	570,000	570,000	548,500	585,000	595,000	562,500	591,000	557,500	570,000	579,000	580,000	605,000	618,900	625,000	625,000	600,000	664,000	620,000	635,000	609,000
Median Sales Price: Condos	330,000	300,000	312,000	300,000	291,000	320,000	315,000	305,000	290,000	301,000	277,000	300,000	316,500	305,000	295,000	285,000	305,000	315,000	311,750	319,000	300,000	297,000	320,000	320,000



Average Sales Price August-12 OAHU, HAWAII

(The average sales price for all closed sales in a given month.)



Sep-10 Oct-10 Nov-10 Dec-10 Jan-11 Feb-11 Mar-11 Apr-11 May-11 Jun-11 Jul-11 Aug-11 Sep-11 Oct-11 Nov-11 Dec-11 Jan-12 Feb-12 Mar-12 Apr-12 May-12 Jun-12 Jul-12 Aug-12 699.034 643.243 701.376 690.628 682.616 726.080 747.016 727.214 798.573 729.172 719.392 Average Sales Price: SFH 837.082 671.512 699.299 708.973 700.055 693.645 719.097 730.318 752.600 729.970 716.921 685.857 719.412 Average Sales Price: Condos 400,445 350,742 376,686 374,637 316,802 392,714 370,301 366,113 341,273 371,259 338,964 348,916 369,685 376,651 367,160 329,545 352,083 388,454 359,316 377,534 358,633 351,596 365,912 366,072

