

**FOR IMMEDIATE RELEASE** Monday, May 9, 2011 **MEDIA CONTACT:** Jocelyn Collado Becker Communications, Inc. (808) 533-4165

#### HONOLULU BOARD OF REALTORS<sup>®</sup> RELEASES APRIL RESIDENTIAL RESALES STATISTICS

HONOLULU — The Honolulu Board of REALTORS<sup>®</sup> released resale figures today for the month of April. According to the analysis conducted by the Board, using data collected from its computerized Multiple Listing Service (MLS) system, the statistics are:

<b>Single-Family Home Resales</b>					
	Number of <u>Sales</u>	This Month Compared To	Median* Sales Price	This Month Compared To	
April 2011	229		\$585,000		
April 2010	285	- 19.6%	\$565,000	+3.5%	
<u>Condominium Resales</u>					
	Number of <u>Sales</u>	This Month Compared To	Median* Sales Price	This Month Compared To	
April 2011	379		\$305,000		
April 2010	406	-6.7%	\$307,000	-0.7%	
*Median price means half the prices were above and half below the given price.					

During April, sales of 229 single-family homes and 379 condominiums were reported through the Board's MLS, decreases of 19.6 percent and 6.7 percent, respectively, for single-family homes and condominiums from April 2010. The median price paid for island properties in April was \$585,000 for single-family homes and \$305,000 for condominiums, an increase of 3.5 percent for single-family homes and a 0.7 percent decrease for condominiums, compared to the same month last year. According to the *Days on Market* indicator, sales closed at a slower pace last month compared to a year ago with single-family homes listing for 34 days up from 26 and condominiums listing for 34 days up from 24.

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"Median prices are holding pretty firm in the current Oahu housing market, at \$585,000 and \$305,000, in April," sad Joyce Nakamura, President of the Honolulu Board of REALTORS<sup>®</sup>. "April's data shows that there is enough demand, albeit lower than last year, to maintain our residential price levels. We continue to experience a stable environment for both buyers and sellers."

The public is encouraged to visit the Board's Internet web site at www.HiCentral.com to see what's happening in the housing market. The public has the ability to search through Oahu single-family home and condominium listings, available for sale and for rent, and to see a comprehensive guide of homes that will be open to visit this Sunday. All searches can be done by geographic location, price range or both. HiCentral.com provides useful information about buying and selling real estate in Hawaii.

Established in 1922, the Honolulu Board of REALTORS® is one of the largest of 1,600 boards of REALTORS® in the nation and, with over 5,600 members, the largest trade organization on Oahu. Membership is available to licensed real estate brokers, agents, property managers, appraisers, counselors and others engaged in all aspects of the real estate industry pledged to adhere to a strict Code of Ethics and Standards of Practice. For more information, call (808) 732-3000 or visit www.HiCentral.com.

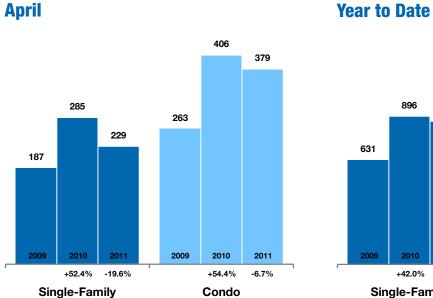
(This report reflects information about resales of existing properties only and does not include new home sales. All of the MLS information is compiled from sales reported during the cited months; this data is known only after closing of escrow. The time delay between the signing of a sales contract and the closing of escrow is usually between one and three months.)

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# **Closed Sales**

A count of the actual sales that have closed in a given month.

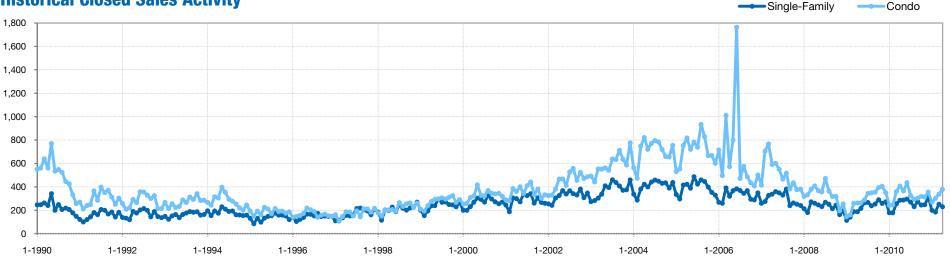




#### 1,288 1,252 896 866 826 631 2009 2009 2010 2011 2010 2011 +42.0% -3.3% +51.6% +2.9% Single-Family Condo

	Single- Family	YoY Chg.	Condo	YoY Chg.
5-2010	287	+ 32.9%	365	+ 39.3%
6-2010	295	+ 11.7%	436	+ 51.4%
7-2010	270	+ 1.5%	327	- 4.7%
8-2010	231	- 2.9%	294	- 15.5%
9-2010	273	+ 7.9%	304	- 14.1%
10-2010	245	- 15.5%	318	- 19.3%
11-2010	247	- 4.3%	313	- 22.7%
12-2010	312	+ 14.7%	355	+ 1.4%
1-2011	200	+ 11.7%	269	+ 11.2%
2-2011	185	+ 4.5%	302	+ 23.8%
3-2011	252	- 1.2%	338	- 6.1%
4-2011	229	- 19.6%	379	- 6.7%
Total	3,026	+ 2.5%	4,000	+ 0.1%

## **Historical Closed Sales Activity**

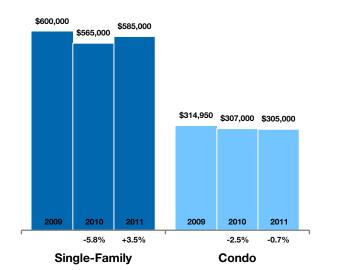


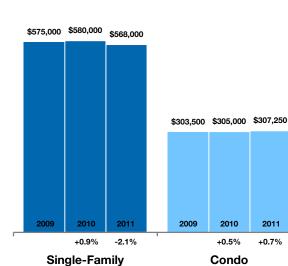
# **Median Sales Price**

Median price point for all closed sales, not accounting for seller concessions, in a given month.

# Honolulu Board of REALTORS®

### **April**





**Year to Date** 

	Single- Family	YoY Chg.	Condo	YoY Chg.
5-2010	\$600,000	+ 10.7%	\$305,000	+ 1.7%
6-2010	\$582,500	+ 2.2%	\$300,000	- 3.2%
7-2010	\$604,500	+ 1.6%	\$300,000	- 2.4%
8-2010	\$641,277	+ 14.5%	\$303,000	+ 4.5%
9-2010	\$620,000	+ 2.5%	\$330,000	+ 6.6%
10-2010	\$592,500	- 2.0%	\$300,000	0.0%
11-2010	\$574,500	- 2.6%	\$312,000	+ 0.5%
12-2010	\$585,000	+ 5.4%	\$300,000	- 0.8%
1-2011	\$570,000	- 4.2%	\$290,000	- 3.0%
2-2011	\$570,000	- 1.0%	\$320,000	+ 7.0%
3-2011	\$548,500	- 8.6%	\$315,000	+ 1.6%
4-2011	\$585,000	+ 3.5%	\$305,000	- 0.7%
Average	\$590,000	+ 1.8%	\$307,500	+ 0.8%

#### Single-Family Condo \$700.000 \$600,000 \$500,000 \$400,000 \$300,000 \$200,000 \$100,000 1-1990 1-1992 1-1994 1-2000 1-2002 1-2004 1-2006 1-2008 1-2010 1-1996 1-1998

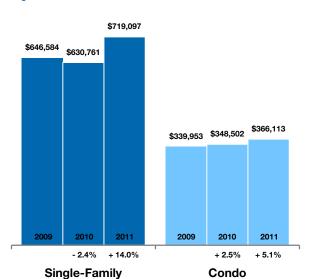
### **Historical Median Sales Price**

# **Average Sales Price**

**April** 

Average sales price for all closed sales, not accounting for seller concessions, in a given month.





# \$701,837 \$680,952 \$667,669 \$338,984 \$347,110

\$362,939

2011

+ 4.6%

**Year to Date** 

2009

2010

- 2.0%

Single-Family

2011

+ 5.1%

	Single- Family	YoY Chg.	Condo	YoY Chg.
5-2010	\$727,973	+ 16.8%	\$370,506	+ 5.0%
6-2010	\$680,717	- 3.2%	\$335,192	- 4.2%
7-2010	\$730,763	+ 9.9%	\$361,342	+ 1.0%
8-2010	\$797,035	+ 15.8%	\$351,145	+ 2.4%
9-2010	\$837,082	+ 11.2%	\$400,445	+ 11.6%
10-2010	\$671,512	- 8.6%	\$350,742	+ 1.8%
11-2010	\$699,299	+ 3.3%	\$376,686	+ 7.6%
12-2010	\$708,973	+ 4.2%	\$373,694	+ 5.0%
1-2011	\$699,019	+ 2.6%	\$314,216	- 8.2%
2-2011	\$695,463	+ 1.5%	\$392,424	+ 10.1%
3-2011	\$693,309	+ 0.9%	\$371,735	+ 8.6%
4-2011	\$719,097	+ 14.0%	\$366,113	+ 5.1%
Average	\$722,371	+ 5.5%	\$363,671	+ 3.9%

#### Single-Family Condo \$1,000,000 \$900,000 \$800,000 \$700,000 \$600,000 \$500.000 \$400,000 \$300,000 \$200,000 \$100,000 1-2003 1-2004 1-2005 1-2006 1-2007 1-2008 1-2009 1-2010 1-2011

2009

2010

+ 2.4%

Condo

### **Historical Average Sales Price**